

# Metalen Galler: From **daily report messages to real-time data** for the purchase team

*"We can now produce reports with the most relevant data at the touch of a button."*

— Roeland van Nunen, Purchase Manager



Metalen Galler sells fasteners and steel construction hardware for the industry. Utility companies are major customers, but port operators also readily call on this company from Antwerp.

## Clearer outline of the purchasing process

Metalen Galler was primarily looking for a solution to better outline the entire purchasing process. The system formerly used by the company provided insufficient insights, which also usually came too late. In order to respond more quickly, Metalen Galler needed real-time data. A daily report e-mail was no longer enough.

This is how Metalen Galler found QlikSense and Nprinting, two Qlik products by Credon.

"Qlik now allows us to produce reports with the most relevant data at the touch of a button", explains Roeland van Nunen, Purchase Manager at Metalen Galler. "We get the right insights much faster. Our purchasing team spends less time analysing results and can adjust processes where necessary."

## Interaction to implement qlik

For the implementation of Qlik, Metalen Galler was assigned a trainee from Credon, who would come to the shop floor one day a week, but who was also easily accessible on other days. This interaction ensured that Qlik was implemented faster, tailored to the specific needs of Metalen Galler.

"Credon really made an effort to see and understand our needs and wishes", says Yves Vandecraen, IT manager. "Our trainee adapted to our pace, and used his creativity to help us find new solutions. He introduced his own ideas and added new functionalities. We integrated Qlik into the company step-by-step. Whenever questions or problems came up, we immediately relied on Credon's extensive knowledge."

## Impact in organisation grows

Metalen Galler is now looking to expand Qlik to other teams as well. The logistics department already receives regular reports. "The impact throughout the entire organisation is growing. Employees are really thrilled. No more interpretations, everyone is talking about the same data and the same figures."

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